

NM LIONS BAND FOUNDATION MEETING
Owl Bar & Grill San Antonio, NM
16 November 2007

1. President Lee Boyd Montgomery called the NM Lions Band Foundation Meeting to order at 6:30PM on 16 November 2007 at the Owl Bar & Grill. Lion Bryson McCool provided the invocation and President Lee Boyd Montgomery led the Pledge of Allegiance.
2. Secretary Bryson McCool conducted the roll call which showed the following Board of Directors members in attendance: Pres. Lee Boyd Montgomery, Sec. Bryson McCool, Lion Mary Marley, and PDG Bill Davis. Board members not in attendance were: Lion John Miller, PDG Vic Lyon, John Chess, and PDG LeeRoy Milton. Advisory Board members attending were MDCC Bob Callender, DG 40N Tom Himrod, DG 40S Jim Brannon, and VDG 40S Kitty Callender. Other Lions in attendance were Ron Belanger, Curt Dimberg, Bernie Chavez, PDG Jeff Kriz, Claudia Jensen, PDG Rick Jensen, Rick Presley, Anna Marvel, Phil Marvel, PID Ray Marley, Sam Lopez, Ruth Gange, PDG Mary Jane Shannon, and Shelly Smith. There was not a quorum of the Board Members present.
3. Secretary Bryson McCool announced that the minutes from the 10 August 2007 Band Foundation Meeting had been sent to all Board and Advisory Board members and posted on the NM Lions Website. There were no questions concerning those minutes.
4. Treasurer Vic Lyon, who was absent, had provided a Treasurer's report, a copy of which was passed out to Board members. President Lee Boyd asked if there were any questions on the Treasurer's Report. One question was raised by Lion Ron Belanger about a breakout on the report with emphasis on the State Fair fundraiser. President Lee Boyd announced that question would be answered in a later report in the meeting.
5. Dr. Greg Fant was unable to attend the meeting so President Lee Boyd asked Lion Bernie Chavez (President of the Deming Wildcats Lions Club and Assistant Band Director) to provide a report. He said that Dr. Fant is awaiting word from the Band Foundation as to whether to proceed this year with putting a band together for a state tour. President Lee Boyd said we should know by the end of the meeting.
6. Lion Lee Boyd announced the 2007-08 Band pins have been ordered and shipped. VDG Kitty Callender said that they should arrive any day. He will ask the MD40 Council to approve the Band pin being the State Prestige pin.

7. President Lee Boyd reported that last year, MD40 gave \$500 towards the NMSU Greg Fant Scholarship, the Band Foundation gave \$500, and D40N and D40S each gave \$250 for a total of \$1500. The NMSU Band Department announced they will take care of the individual scholarship for the sophomore, junior, and senior years, which means the scholarship (supported by funds from NM Lions) will go to a new freshman student each year.
8. President Lee Boyd announced that the Band Foundation for the last several years has advertised in the NM Music Educator's Magazine and Convention Program which brings a lot of good publicity to the Band Foundation's efforts and costs about \$500-\$600 per year. President Lee Boyd said he would push forward to get approval from the Board for this expenditure. PDG Mary Jane Shannon volunteered that she would take care of this expense to which she received an ovation from the attendees.
9. 2007 NM EXPO Band Fundraiser Discussion.
 - PDG Bill Davis went over a financial report on the fundraiser. Total overhead cost of the fundraiser was \$39,601. Raffle sales were \$25,283. Given what was originally in the Foundation's three bank accounts, the balance of the three accounts is now \$4899 with all expenses paid.
 - PDG Bill Davis reported that the Lions Eye Bank has tentatively agreed to loan the Band Foundation \$10,000 at 6% to ensure the Foundation has operating capital for this year. According to Lion Kitty Callender who attended the Eye Bank meeting, part of the agreement is that the Eye Bank will conduct their raffle this year and one half of the funds raised (up to the loan value of \$10,000) will be used to pay off the Band Foundation note. This agreement has yet to be formally voted on by the Eye Bank Board. Lion Ron Belanger questioned the legality of one NM foundation loaning money to another NM foundation. Consensus was it was legal to loan money but not give money to another foundation.
 - Lion Ron Belanger raised the question of why so much money (e.g., \$40,000+ last year) was going to the Band. PDG Bill Davis reminded Lion Ron that the money that went to the Band comes primarily from fundraisers conducted by the Band Foundation. Last year, the important purpose of the truck raffle was to send the Band to Chicago for the 90th anniversary of Lionism (stressed by PDG Jeff Kriz). Since minimal funds come directly from the Clubs in donations, a fundraiser was necessary. President Lee Boyd provided some history on why the Band Foundation was reconstituted about nine years ago which was to facilitate having a state band to perform at our MD40 Conventions and, if feasible, the International Convention when in

the continental US. He reminded all that to send a band somewhere like Chicago takes a sizeable amount of money and that was why fundraisers were necessary.

- Lion Sam Lopez mentioned that in the future, we must figure out how to trim overhead such that the project does not end up like the one at the EXPO. Also he stated that he felt it was not right that one foundation should be getting money from another foundation, especially as being proposed with the Band Foundation and Eye Bank.
- DG 40N Tom Himrod reminded attendees that the Band Foundation's mission is important to the youth of NM. Also, money is raised by Lions from their communities. MD40 and the District's are not giving money to the Band Foundation (exception NMSU Greg Fant Scholarship). Lion Shelly Smith stated that as a young Lion, she feels the mission of the Band Foundation is important to young people in NM. PDG Mary Jane Shelton supported the positive comments about the Band Foundation and its goals and noted that she was glad the Band members were not there to hear the negative comments that had been presented.
- PDG Jeff Kriz started the discussion about how we can enhance future fundraisers based on what we learned from the EXPO effort. There was some question that the Band Foundation needs to be run like a business. Lion Rick Presley reminded everyone that all businesses have good years and bad years so just because we had one event that did not work out does not mean the Foundation is not being run like a business. President Lee Boyd mentioned that this was our first year at the Fair and there were a lot of factors we were not cognizant of such as the type of people attending the Fair or the type of vehicle the crowds would be attracted. We will be smarter in the future. Our overhead was excessive and must be cut back. Lion Mary Marley noted one example was the vehicle cost of the hybrid. PDG Jeff Kriz stated that we must come up with a more desirable vehicle if we are going to do a raffle again at the Fair. Also, lowering the ticket cost from \$10 must be considered. Another factor to trim costs is to see if we can borrow a tent and not have to rent one. More comments followed about other factors we need to consider for future fundraisers based on lessons learned.
- PID Ray Marley led the discussion about the procedures of how tickets sales were conducted. There was some disagreement about how tickets should be sold given the Fair rules we were operating under. Procedural problems resulted because we had never done this before as well as the quick turn-around time we had to get everything in place and operational.

10. 2008 Band Fundraiser Discussion.

- MDCC Bob Callender suggested if we do a vehicle raffle again that we should get a current year vehicle right before the new models come out to qualify for rebates. Also a red 4x4 pick-up truck is the only way to go. Lion Rick Presley suggested that we solicit car dealers to see who will give us the best deal.
- Lion Bryson McCool suggested that if we do a car raffle again at the Fair that we start the ticket sales out in February to ensure we have a cushion going into the Fair. It was the consensus that this is the best way to go.
- President Lee Boyd suggested that we contact the Fair people about us having a booth again next year as well as looking into the bingo option. Other items such as bringing in our own tent will be looked into. President Lee Boyd then asked for a committee be put together to address the presented issues. PDG Bill Davis volunteered to chair the committee. PDG Bill Davis will solicit volunteers to be members of the committee. The committee will meet and develop a proposal/recommendations for the Board as quickly as possible. Committee should be looking into vehicle acquisition immediately if a vehicle raffle is decided on.
- It was decided that a meeting needs to occur before the next scheduled Band Foundation meeting in February to be sure there is adequate time to get things in motion regardless of what fundraiser we go with.
- Discussion of the cost of tickets followed with \$5 per ticket being the consensus if a raffle is the way we go. Lion Shelly Smith asked for the Committee to be sure to consider a fundraiser type that we are good at. Many Lions are not comfortable "hawking" raffle tickets.
- Some discussion followed on whether a Lion should be eligible to win the raffle. Point was made by Lion Anna Marvel that many Lions themselves buy tickets which substantially increases raffle revenue. Restricting Lions from buying tickets could be detrimental to the success of a raffle fundraiser.

11. Decision made that next Band Foundation Meeting should occur in Socorro.

12. Recommendation by Foundation is for Dr. Fant (through Bernie Chaves) to start planning on putting a Band together this year and setting up a tour in a section of the state.

13. Meeting adjourned by President Lee Boyd Montgomery.

ACTION ITEMS FOR COMMITTEE (Chair, PDG Bill Davis)

Establish recommendations for the Board to Vote On

1. If officially offered, should the NM Lions Band Foundation accept a \$10,000 loan from the NM Lions Eye Bank? If the loan is accepted, should the Band Foundation approve a plan that the loan will be forgiven if sales of Eye Bank raffle tickets exceeds \$20,000?
2. What type of fundraiser should the Band Foundation conduct for 2008?
 - Fair Raffle - Vehicle
 - Fair Raffle - Vehicle + Items (tiered)
 - Fair Raffle - Items (e.g., large screen TV, etc.)
 - Fair Raffle - Split the Pot
 - Bingo at Fair (if permitted)
 - Baseball throw game
3. If the fundraiser is a vehicle raffle at the Fair,
 - Should Lions be eligible to buy tickets?
 - Should we have advanced ticket sales?
 - How can we minimize total overhead expenses?
 - Should the price of the tickets be \$5?
 - What should the vehicle be (e.g., red 4x4 pickup)?
 - What are the best operational procedures to maximize tickets sales?

BAND FOUNDATION FINANCIAL REPORT - PDG Vic Lyon

NEW MEXICO LIONS BAND FOUNDATION, INC.

Month/Account	Date	Deposit	Withdrawal	Balance
June, 2007				
Wells Fargo				5248.24
Animas C.U.				9982.7
1st Bank/Deming				<u>8209.96</u>
Total				23,440.90
July, 2007				
Animas C.U.			8003.79	1978.91
Wells Fargo		45	776.68	4546.56
1st Bank/Deming		622	6730.88	<u>2101.08</u>
Total				8596.55
August				
Animas C.U.	31-Aug			1978.91
Wells Fargo	"	2400	4722.04	2224.52
1st Bank/Deming	"		1166.91	<u>934.17</u>
Total				7805.5
September				
Animas C.U.	Transfer to W.F.		1900	78.91
Wells Fargo		27183	78.02	27964.32
1st Bank/Deming				<u>934.17</u>
Total				28977.4
October				
Animas C.U.			78.02	0
Wells Fargo		78.02	24000	3964.32
1st Bank/Deming				<u>934.17</u>
Total				4898.49
November				
Wells Fargo			175	4723.49 LBM reimburse

There was a delay getting the accounts transferred to me so that I did not have access to the accounts until well into August. The account in Deming (actually in Las Cruces branch) is a depository for our band director to utilize during the band trips. Mr. Miller, the winner of the raffle, did not cash his check until Nov. 7 but that month is shown to reflect the payment to the raffle winner.

EYE BANK LOAN MEETING

Sept 29, 2007

In response to a request by Lion John Miller, Acting NM Lions Band Foundation President, the New Mexico Lions Eye Bank Foundation President Manny Rodriguez held a special Board of Directors meeting to address a Band Foundation loan request.

Attendees:

Eye Bank Board:	Band Foundation
Manny Rodriguez	John Miller
Harry Kovasechetz	Bill Davis
Bill Davis	Lee Roy Milton
Ruben Lucero	
Rita Lucero	
John Miller	
Jeff Kriz	
Kitty Callender	
Chuck Easton	
LuckSells	
Tim Himrod	

Lion Rodriguez announced there was only one item on the agenda – the request by the Band Foundation for a loan from the Eye Bank of \$10,000.

Lion Bill Davis presented a financial report from the Band Foundations vehicle raffle at the State Fair 7-23 September, 2007 (attached).

Lion John Miller reviewed the net loss from the raffle and indicated the Band Foundations need for funds to support next year's operation.

A motion to grant an Eye Bank loan of \$10,000 and made, seconded and passed.

Lori Stampley presented a plan to repay the loan from Eye Bank 2007-2008 raffle funds. While the plan was not approved by motion of the Board, it was assumed the plan was approved. "Loan Repayment: In part, the 2007-2008 Eye Bank raffle will use up to one-half of the raffle funds to repay the Band Foundation loan."

Following mixed discussions by attendees regarding fund raisers, etc., Lion Rodriguez adjourned the meeting.

Bill Davis, PDG
Attendee

**STATE FAIR SUV RAFFLE
FINANCIAL REPORT
7-23 SEP, 2007**

EXPENSES:

1. BOOTH AND PASSES:	\$7,900.
2. TICKET PRINTING	\$4,080.
3. ADVERTISING	\$650.
4. TENT	\$1,641.
5. BANNERS	\$1,330.
6. VEHICLE	<u>\$24,000.</u>
RAFFLE COSTS	\$39,601.
ACCT BALANCE:	\$4,060.64
EYE BANK LOAN	\$10,000.
ACCT BALANCE	\$14,060.64

PAY STATUS:

PAID – BAND FUNDS
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PAID – DONATIONS
PAID 10/22/2007*

AFTER ALL PAYMENTS

APPROVED PENDING
PAPERWORK

AFTER LOAN POSTING

***BAND FOUNDATION PAID \$24,000.00 TO JOHN MILLER, LAS CRUCES, AS CASH SETTLEMENT IN LIEU OF VEHICLE. PRICE WAS DETERMINED BY CAPITAL FORD. CAPITAL FORD REDUCED VEHICLE COST FROM \$28,838.00 IN SUPPORT OF BANI FOUNDATION REQUEST AND THEIR SUPPORT TO NM LIONS.**

**RAFFLE NET PROCEEDS: \$39,601. EXPENSES
\$25,283. RAFFLE SALES
- \$14,743.**

**William R. Davis
Project Co-Ldr**